

Jump Start Your Job Search 2010

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Presenters

About
Us



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Our Firm

About
Us

The Nonprofit Professionals Advisory Group was founded from the simple notion that every organization, regardless of its budget or geographic footprint can better fulfill its mission with a highly-tailored, innovative, and strategic approach to acquiring and retaining its most important resource: talent.

Designed to operate with 'new economy' savvy, the Nonprofit Professionals Advisory Group unbundles traditional executive search and leadership transition packages and offers sophisticated services tailored to our clients' various needs. We are committed to passing along our knowledge throughout our process so that our clients' internal capacity and independence is enhanced.

We work worldwide with mission-driven client organizations in the nonprofit, academic, and public sectors, as well as with the job seekers who serve them. For organizations, we offer executive search and leadership transition services. For candidates, we provide leadership development, job search strategy creation, and resume/cover letter assistance. For both organizations and candidates, we supply professional and organizational development in person through our customized training programs and online with our groundbreaking, complimentary "NPAG U" webinar series.

Our team members are personally dedicated to our clients' missions and together offer more than 40 years of executive search experience in addition to the wealth of perspective, expertise, and networks they offer from previous careers in the nonprofit, academic, public, political, and private sectors.

Jumpstart Your Career

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2010



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Imagine Your Future

Is a Nonprofit Career the Right Move for You?

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- **What motivates you?**
- **What is your passion?**
- **What change do you want to make in your community or the world?**
- **What is driving the transition to a nonprofit job?**
- **Do you have a back-up plan?**

Move Forward In 2010

“You must be the change you wish to see in the world.”
- *Mohandas K. Gandhi*

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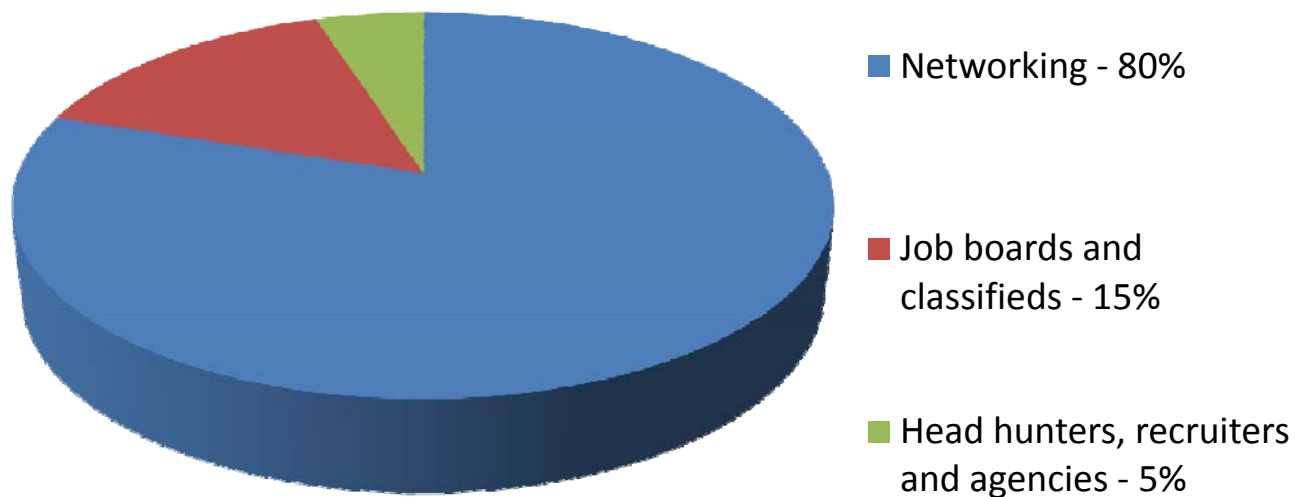
- ***Craft*** a nonprofit job search strategy.
- ***Engage*** with and expand your nonprofit network.
- ***Effectively search*** online, job boards and classifieds – make them work for you.
- ***Maximize*** the “experts” – headhunters, recruiters and placement agencies.
- ***Stay positive***, upbeat and motivated by gaining momentum.

Search and Succeed!

"As for the future, your task is not to foresee but to enable it."
- Antoine de St. Exupery

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Time + Strategy = Success



The True Value of a Network (The WHY of its Value)

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- Reconnect in the New Year
- Grow your network exponentially
- Help to identify job openings
- Recommendation to potential employers
- Educate, inform and share information – trends, cycles and movement within the nonprofit sector
- Keep your spirits and confidence boosted

Outsmart Your Competition

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There is a job beyond the “help wanted” advertisements

- Research your “dream” employer
- Reach beyond job boards, Idealist and Monster
- Be proactive – know and follow the money, trends and opportunities
- Consider board service or volunteerism
- Maximize your “online brand” through social networking
- Expand your job search

Winning Strategies + You = Job Offer

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- Is your resume polished, perfect and customized?
- Do you know how to write a persuasive cover letter?
- Have you identified and prepared your references?
- Are you maximizing social networking sites?
- Are you “interview ready?”
- Following trends in your field - knowledgeable and up-to-date?
- Ready to negotiate a salary and benefits package?

Online Nonprofit Resources For the Job Seeker

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- www.Linkedin.com
 - www.Facebook.com
 - www.NonprofitProfessionals.com
 - www.Encore.org
 - www.Change.org
 - www.CouncilofNonprofits.org (National Council of Nonprofits)
 - www.Chronicleofphilanthropy.com
 - www.COF.org (Council on Foundations)
 - www.AFPnet.org (Association of Fundraising Professionals)
 - www.Idealist.org
 - www.Bridgestar.org
 - www.ExecSearches.com
 - www.Craigslist.com
 - www.USAJobs.gov

Job Seeker Services

Executive Packages, Resume and Cover Letter Writing, Job Search and Networking Strategy

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*"My resume looks amazing Erin! Thank you for all the great work especially your practical job search advice."
– A for-profit Communications Manager, seeking a senior level grant writing position with a national child welfare agency*

"Your advice about expanding my network really helped a lot. I met with three new people this week and have landed 2 job interviews as a result." – A nonprofit job seeker from the private banking industry

"After reviewing my materials and talking with me, you did an amazing job listening and rewriting my resume. I finally have something professional to use as I launch my full-time job search." - an active nonprofit volunteer seeking a full-time paid position in the nonprofit sector

"Your work was of the highest quality, refreshingly practical and so helpful during my transition from the CEO to a job seeker. Thank you for all your help." - former CEO of national advocacy organization

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